

TRADE UP TO POLY TRIO C60 CERTIFIED FOR MICROSOFT TEAMS ROOM



GET READY FOR POLY TRIO C60 TEAMS FOR G85-T MICROSOFT TEAMS ROOMS

Poly Trio C60 as USB speakerphone for Microsoft Teams Rooms will be available for Poly G85-T Teams Room shortly.

If your customers need to deploy Poly G85-T Microsoft Teams Room today and need a market-leading audio device that works in conjunction with EagleEye Director II, this is the program that you should promote. Customers who buy a Poly G85-T, associated Advantage Service part code for G85-T, and Trio 8500 Microsoft SKU with special services part number (4870-TRIOC60-001) will be eligible to receive a Trio C60 once it is certified for Microsoft Teams Rooms. With this bundle, your customers have the added benefit of 1-year support for the phone.

HOW DOES IT WORK?

Customers can order G85-T and Trio 8500 with the special Poly trade up services part numbers on the same order. Each service part number ordered includes 1 year of Poly or Partner Advantage Service and one technology refresh phone upgrade for Trio C60 from Poly, subject to availability. See the [Services Description](#) for this program for complete terms and conditions.

STEP 1: ORDER QUALIFYING POLY TRIO 8500 PHONES (“ELIGIBLE PHONES”)

2200-66700-019	Poly Trio 8500 Skype for Business on-prem/online conference phone, PoE. Incl. Poly UCS SfB Lic., built-in Bluetooth, 7.6m/25ft Ethernet cable. CHINA: incl. 3 yr Partner Premier. POWER KIT NOT INCLUDED.
2200-66700-212	Poly Trio 8500 Skype for Business on-prem/online conference phone. Includes Poly UCS SfB Lic., built-in Bluetooth, PoE, 7.6m/25ft Ethernet cable. BRAZIL ONLY. POWER KIT NOT INCLUDED.

STEP 2: ORDER SPECIAL SERVICE PROGRAM

Price (MSRP)	Eligible to Receive
\$42	Poly Trio C60 Poly Advantage Service PN: 4870-TRIOC60-001
\$42	Poly Trio C60 Partner Advantage Service PN: 4870-TRIOC60-002

SERVICE PACKAGE PART NUMBER (PN) DETAILS

4870-TRIOC60-001	Poly Trio 8500 Trade Up to Trio C60. Includes 1 year Poly Advantage and one tech refresh during the contracted, 1-year, Poly Advantage term phone upgrade for a Poly Trio C60. Available at the time of sale for eligible Trio 8500 phones.
4870-TRIOC60-002	Poly Trio 8500 Trade Up to Trio C60. Includes 1 year Partner Advantage and one tech refresh during the contracted, 1-year, Partner Advantage term phone upgrade for a Poly Trio C60. Available at the time of sale for eligible Trio 8500 phones.

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When the certified devices are available to ship in your country, customers will be eligible to exchange their Eligible Phones using Poly's simple RMA process.

THE PHONE REFRESH RMA PROCESS

Poly is designing the phone refresh process to be easy for your customers. We have the serial numbers of the Trio 8500 phones ordered with the "Trade Up" service package part number that entitle you to the phone refresh via a batch RMA process. Customers can request the tech refresh in quantities of 1-200 phones at a time and the Trio C60 certified for Microsoft Teams Rooms phone will ship next business day with advance parts replacement, enabling your customers to easily manage their deployment schedule. Customers contact Tech Support at <https://support.polycom.com/content/support/contact-us.html> and a form will be provided to obtain all serial numbers of the Eligible Phones being traded in. We'll send your customers the Poly Trio C60 devices and they simply return the Eligible Phones within 30 days. In order to be eligible to for a phone refresh, the Eligible Phone must be received prior to the end of your purchased service term, but in no event later than December 31, 2021. All return of Eligible Phones must comply with all terms and conditions of the program.

To learn more about the program, email TeamMicrosoft@poly.com or contact your Poly Distributor.

TERMS AND CONDITIONS

1. This program is subject to the applicable product **Services Description** and **Poly Sales Promotion Terms**. For complete T&Cs, contact an authorized Distributor prior to purchase to review the Services Description.
2. Ordering the Trade up to Trio C60 Service Package part numbers associated with this program are valid until March 31, 2021.
3. Poly reserves the right to end ordering the service package order codes associated with specific Trade up to Trio C60 device models in countries where these device models are available and shipping.
4. As part of the RMA refresh process, your Eligible Phone must be received prior to the end of your Advantage Services Support term, but not later than December 30, 2021.
5. The customer must contact an authorized Poly reseller prior their purchase and review the Services Description for the complete terms and conditions of the program.
6. This program is available in regions where eligible phones and Poly or Partner Advantage Services Support are offered, provided that this offer is not available in China, Russia, and any country subject to U.S., Singapore or European Union embargoes or sanctions. Country-specific restrictions and availability on the phone refresh upgrade may apply. Poly may modify this program at any time to exclude countries where void or prohibited under applicable law.
7. The trade up to Trio C60 services part number ordered must be on the same purchase order as the Eligible Phone (one per Eligible Phone and the G85-T or the G10-T and the EagleEye Director II along with the Advantage services for all components). This program may not be combined with any other marketing program or promotional offer.
8. This program is void where prohibited or otherwise restricted by law. Poly reserves the right to modify or cancel this program at any time. Poly has the right to deny all claims that do not meet the criteria outlined in the program terms and conditions as set forth in the Service Description.