



Healthcare Scanner Instant Rebate

North America

Help healthcare customers take advantage of the benefits of Zebra’s healthcare scanners. With the **Healthcare Scanner Instant Rebate** (the “Rebate” or “Promotion”), you can receive an **instant rebate of \$25 - \$50** when customers purchase select Zebra healthcare scanners.

Promotion Overview

A recommended upfront rebate on qualified sales of select Zebra healthcare scanner SKUs:

- **DS4608-HC:** \$25 rebate per unit
- **DS8108-HC:** \$25 rebate per unit
- **DS8178-HC:** \$50 rebate per unit

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| Details | <ul style="list-style-type: none"> • Eligible SKUs are listed in the Appendix below. • Supplies, accessories and services are not eligible for this Rebate. • All instant rebates from Distributors to Participants represent recommended instant rebates only. Final prices to Participants are determined by the Distributors at their sole discretion. |
| Rebate Period | September 28, 2020 – April 30, 2021 |
| Eligibility | All Zebra® PartnerConnect program resellers in North America (“Participants”) |
| Combination with Other Discounts | The Rebate <i>cannot</i> be combined with Price Concessions. The Rebate <i>can</i> be combined with Deal Registration, Solution Incentives, Spotlight Programs and other promotions applicable to the same product, unless explicitly stated otherwise. |
| Product Sourcing | Products must be purchased through distribution. |
| Participation Process | To take advantage of the Rebate, Participants must provide the promotion code NADSHCPROMO , along with their PartnerConnect Membership #, to Distributors when placing their order. |
| Minimum Order Quantities | No minimum quantity is required to receive the Rebate. |

Prepare for Sales Success

OVERVIEW
DS4600 Series for Healthcare



Give your healthcare customers a single solution for all their data capture needs with the DS4600 Series for healthcare. This versatile imager accurately and easily captures virtually any barcode found at the point-of-care, pharmacy and lab. Designed for use throughout the whole hospital, the DS4608 HC can withstand constant disinfecting at the point-of-care and has an LED sensor that is safe for use in the NICU. Zebra's industry preferred management tools make it easy to integrate and manage scanner deployments of any size.

Features & Benefits

Top 3 Customer Messages

- Ultimate security: one imager for the whole hospital**
 - Green LED sensor is safe for use in the NICU—simplify your operations by deploying a single imager across the whole hospital
 - Captures every kind of barcode found on patient floors, in operating rooms, and emergency departments, in the pharmacy and lab
 - Disinfectant-ready housing can handle the rigorous sanitizing required at the point-of-care
 - Night mode with vibration feedback won't disturb resting patients
- Industry best scanning performance for point-of-care, pharmacies and more**
 - High density focus and white illuminated LEDs easily read smaller high density barcodes, curved barcodes on medicine bottles and blood vials, and barcodes on concealed department tags and supply containers
 - Superior performance with 800 MHz microprocessors, a high-resolution imager sensor and Zebra's exclusive PRISM intelligent imaging—disturbs less focus on the patient, not the scanner
- Industry preferred management tools for point-of-care, pharmacies and more**
 - Quicker deployment with faster, wireless, accurate provisioning
 - Efficient, easy-to-use configuration barcodes to program scanners
 - Scanner Management Service (SMS) automatically configures standard management necessary set parameters, upgrade firmware and more
 - Technology-agnostic SDK toolkit provides everything needed to easily integrate scanning into your applications

Additional Features

- Easy to clean and sanitize**
Disinfectant-ready housing designed to handle regular sanitizing with industry disinfectants, aerosols and sprayers. Holes are covered to reduce the risk of infection.
- Built for long-term reliability**
IP22 housing protects against spills; patented double-wafer optical system ensures reliable reads in dimly lit areas. 18.5 in. drops to concrete and 2,000 18.5 in. drops to concrete.
- Flexible feedback including night mode with vibrate**
Choices can choose between tactile vibration, a good device LED, a traditional beep tone, and Zebra's Direct Decode Indicator that illuminates the barcode.
- More value with DataCapture DNA**
A set of unique development, management, usability and productivity tools. DataCapture DNA lets Zebra access the power of tools that lower TCO and help workers get more done, more safely.

DS4608-HC Key Messages

- Enables use of one scanner around the whole hospital, addresses problematic barcodes

DS8100-HC Series Key Messages

- Provides better workflows for healthcare professionals and better experiences for patients

Key Sales Resources

[View all DS4608-HC sales tools](#)

[View all DS8100 Series sales tools](#)

For More Information

Channel Partner Questions: Participants should contact their Channel Account Manager or distributor for any questions. All pricing-related inquiries should be directed to distributors.

Distributor Information: Distributors should visit [Partner Gateway](#) and download the Distributor Terms and Processes to view Distributor participation requirements.

Participant Terms

Rebate Period: September 28, 2020 – April 30, 2021

- In this Rebate offered by Zebra Technologies International, LLC or any of its affiliated companies (referred to throughout this document as “Zebra”), Participant must notify the Distributor, at the time of order, of Rebate eligibility by providing the code NADSHCPROMO for each particular transaction.
- Participants must provide end-user name, country and zip code information as well as any other sale-out information at the time of order to be eligible to receive the promotional pricing.
- The Rebate is available for orders placed with a Distributor during the Rebate Period and shipped no later than 30 days after the conclusion of such period. Product supply during the Rebate Period is subject to availability.
- All prices listed above represent recommended prices only. Distributors are always free to sell at the prices they choose.
- The Rebate cannot be combined with Price Concessions. The Rebate can be combined with Deal Registration, Solution Incentives, Spotlight Programs, and other promotions applicable to the same product, unless explicitly stated otherwise.
- The Rebate applies to the specific products included in the product families listed in this document. Accessories and services sold in conjunction with the products are not eligible for the Rebate.
- The Rebate can be combined with the standard recommended discounts that may be available to eligible Participants through a related PartnerConnect Specialization.
- Zebra and its agents have the right to audit, validate, or verify any purchases/sales claimed and serial numbers submitted.
- Zebra reserves the right to modify, withdraw, or cancel the Rebate (in whole or in part) at any time and/or in any geography for any reason or for no reason, without prior notice.
- Any requests that do not comply with the terms of the Rebate will be rejected. The Rebate is subject to all local laws and regulations.
- Based on the Distributor's sales out report validated by Zebra, or on Zebra sales records, if a Participant violates the conditions of the Rebate, Zebra or the Distributor (as the case may be) have the right to bill back the difference. Additionally, Zebra may terminate Participant from this Rebate and from the PartnerConnect program.

Disputes

THIS PROMOTION IS GOVERNED BY THE PARTNERCONNECT PARTICIPATION TERMS AND CONDITIONS (OR PARTNERCONNECT AGREEMENT) CURRENTLY IN EFFECT BETWEEN PARTICIPANT AND ZEBRA.

Appendix

Eligible SKUs

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|-----------|--|
| DS4608-HC | DS4608-HC4000BVZWW DS4608-HCBU2100AZW |
| DS8108-HC | DS8108-HC4000BVZWW DS8108-HCBU2104ZVW |
| DS8178-HC | DS8178-HCBU210FP5W DS8178-HCBU210FS5W DS8178-HCBU210MP5W DS8178-HCBU210MS5K DS8178-HCBU210MS5W DS8178-HCBU210SP5W DS8178-HCBU210SS5W DS8178-HCMF00BVMWW DS8178-HCSF00BVMWW |

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